

Standard Training Outline

Leadership and Management Programs

“Situational Leadership® (Licensed Program – CLS)”



Orchid
Slingshot

Training Outline

Situational Leadership (Licensed Program – CLS)

2 Days Program

Max. 20 Participants

Module 1 : What is leadership ?

- Definition of leadership
- Difference between leadership & management
- *Objective : Understand the meaning of leadership and the difference between leadership and management*

Module 2 : Who define a good leader ?

- Elements of good leader
- How others perceive us? Why is it important?
- Difference between Intention & Perception
- Importance of Ability and Acceptability
- How to effectively receive feedback
- *Objective : Understand that a good leader is defined by others and learn to appreciate the importance of others' perception*

Module # 3 : Why Situational Leadership

- Organizational Expectation
- Success vs. Effectiveness
- *Objective : Understand the importance of being situational in leading people*

Module # 4 : Influencing the Performance of Others

- The process of influence
- Assessment – Lead Self
- Surfacing the real task
- *Objective : Explore the background of management and leadership within organization and examine behaviors you currently use to influence others. Additionally, determine the level of task specificity that is appropriate to use during the process of influence*

Module # 5 : Assessing Criteria for Performance

- Performance Readiness (Ability vs Willingness)
- Performance Readiness Levels
- Assessment – Performance Readiness Scale Self & Others
- *Objective : Identify and understand the indicators of ability and willingness, identify and understand the logic of performance readiness. Additionally, learn the importance of using performance readiness as a diagnostic tool*

Module # 6 : Influence Behaviors

- Leadership Styles
- The Situational Leadership Model
- Pre-Assigned Assessment : Results Feedback
- *Objective : Understand the terms ‘relationship behavior’ and ‘task behavior’ and describe them by behavioral indicators and understand the patterns of influence behaviors that make up leadership style. Additionally, learn which leadership style have the highest probability of success in various situation including examining indicators of your style range and style adaptability*